This document has been translated from the Japanese original for reference purposes only. In the event of any discrepancy between this translated document and the Japanese original, the original shall prevail. The Company assumes no responsibility for this translation or for direct, indirect or any other forms of damages arising from the translation.

Securities code: 6630

July 10, 2024

(Start date of measures for electronic provision: July 4, 2024)

#### **To Shareholders with Voting Rights:**

Kimiyo Yamazaki President and Representative Director YA-MAN LTD. 1-4-4 Furuishiba, Koto-ku, Tokyo, Japan

#### NOTICE OF

#### THE 50TH ANNUAL GENERAL MEETING OF SHAREHOLDERS

Dear Shareholders:

We would like to express our appreciation for your continued support and patronage.

We are pleased to inform you that the 50th Annual General Meeting of Shareholders of YA-MAN LTD. (the "Company") will be held as described below.

The Company has adopted measures for electronic provision of materials for notice of this General Meeting of Shareholders and matters regarding measures for electronic provision are posted on the following website on the Internet.

Our website: https://www.ya-man.co.jp/ir/meeting/

In addition to the above, the information is also posted on the following website on the Internet.

Tokyo Stock Exchange website:

https://www2.jpx.co.jp/tseHpFront/JJK020010Action.do?Show=Show

Access the website above, enter the Company name or securities code (6630) and click "Search," and select "Basic information" and then "Documents for public inspection/PR information" to view the information.

If you are unable to attend the Meeting, you may exercise your voting rights either electronically (via the Internet, etc.) or in writing. Please review the Reference Documents for the Annual General Meeting of Shareholders posted in the matters regarding measures for electronic provision and exercise your voting rights by 5:00 p.m. on Thursday, July 25, 2024, Japan time.

1. Date and Time: Friday, July 26, 2024 at 10:00 a.m. Japan time

(Reception scheduled to open at 9:00 a.m.)

**2. Place:** "EAST21 HALL" (1F), Hotel East 21 Tokyo,

6-3-3 Toyo, Koto-ku, Tokyo, Japan

(Please refer to "Map to the Venue of Annual General Meeting of

Shareholders" on the last page of the Japanese original.)

3. Meeting Agenda:

Matters to be reported: 1. The Business Report and Consolidated Financial Statements for the

Company's 50th Fiscal Year (May 1, 2023 - April 30, 2024), and results of audits by the Accounting Auditor and the Audit & Supervisory Board

of the Consolidated Financial Statements

2. Non-consolidated Financial Statements for the Company's 50th Fiscal Year (May 1, 2023 - April 30, 2024)

#### Proposals to be resolved:

**Proposal 1:** Appropriation of Surplus Proposal 2: Election of Seven (7) Directors

**Proposal 3:** Election of One (1) Substitute Audit & Supervisory Board Member

**Proposal 4:** Election of the Accounting Auditor

• When attending the Meeting, please submit the Voting Form at reception.

- In the event of any revisions to the matters regarding measures for electronic provision, the revisions will be posted on the respective websites where they are posted.
- Pursuant to the provisions of laws and regulations and Article 19 of the Company's Articles of Incorporation, the following matters are not provided on the paper copy sent to shareholders who have requested it.
  - Matters Concerning the Development of Systems, etc. for Ensuring Appropriate Business Operations
  - Notes to the Consolidated Financial Statements
  - Notes to the Non-consolidated Financial Statements

Accordingly, these documents are part of the documents audited by the Audit & Supervisory Board Members and the Accounting Auditor in preparing the audit reports.

- In order to save electricity, the temperature of the air-conditioning system will be adjusted and the Company staff will be in light clothing (Cool Biz) at the Meeting. Shareholders are kindly requested to attend the Meeting in light clothing as well. We appreciate your understanding.
- Please also note that there will be no shuttle bus service between the venue and the Toyocho station on the day of the Meeting.

The Company's corporate information site (for Annual General Meeting of Shareholders) https://www.ya-man.co.jp/ir/meeting/

#### Guidance for Exercising Your Voting Rights

#### For Those Attending the General Meeting of Shareholders

Date and time of the General Meeting of Shareholders: Friday, July 26, 2024 at 10:00 a.m. Japan time

Please bring the enclosed Voting Form and submit it at the reception desk. Attendees are requested to bring this document with them for their reference.

#### For Those Not Attending the General Meeting of Shareholders

#### Exercise of Voting Right via the Internet

Deadline for the exercise of voting rights: Thursday, July 25, 2024 (must be inputted by 5:00 p.m. Japan time)

Please indicate your vote for or against the proposals on the Company's designated Voting Rights Exercise Website at https://www.web54.net

#### Exercise of Voting Rights in Writing (by postal mail)

Deadline for the exercise of voting rights: Thursday, July 25, 2024 (<u>The voting form must reach us by 5:00 p.m.</u> Japan time)

Please indicate your vote for or against the proposals on the enclosed Voting Form and detach the relevant part of the Form and return it to us by post.

For more information, please read the instructions on pages 4 to 5.

- (1) Via Smart Exercise (No need to enter your "voting rights exercise code" and "password")
- (2) Via the Internet other than Smart Exercise (Need to enter your "voting rights exercise code" and "password")
  - If there is no indication of your vote for or against proposals when you exercise your voting rights in writing, the Company will deem that you have voted for the proposals.
  - If you exercise your voting rights both via the Voting Form and the Internet, the vote exercised via the Internet will be recognized as valid.
  - If you exercise your voting rights several times via the Internet, only the final vote will be deemed valid.

#### Guidance for Exercising your Voting Rights via the Internet, etc.

Your voting rights can be exercised via the Internet, etc. only by using the following Voting Rights Exercise Website designated by the Company. For those using smartphones, you can access the Voting Rights Exercise Website without entering your "voting rights exercise code" or "password" by scanning the "Login QR code® for Voting Rights Exercise Website for Smartphone" printed on the enclosed Voting Form.

(1) Via "Smart Exercise" (No need to enter your "voting rights exercise code" and "password")

You can access the Voting Rights Exercise Website without entering your "voting rights exercise code" or "password" by scanning the "Login QR code® for Voting Rights Exercise Website for Smartphone".

- \* You can exercise your voting rights only once using "Smart Exercise".
- 1 Scan the QR code on your Voting Form (QR Code is a registered trademark of DENSO WAVE INCORPORATED). Scan the "Login QR code® for Voting Rights Exercise Website for Smartphone" on the enclosed Voting Form using your smartphone or tablet device.
- 2 Choose the method of exercising voting rights

The Voting Rights Exercise Website screen will open. Please choose the method of exercising voting rights from the options shown on the screen as below.

#### [Options]

- "Approve" all the proposals by the Company
  - →Please follow the instructions on the screen to complete the exercise.
- Specify individually for each proposal
  - $\rightarrow$  Proceed to 3.
- 3 Choose your vote for or against the proposals

Please follow the instructions on the screen and choose your vote on each proposal.

- \*If you would like to change your votes after exercising your voting rights, please scan the QR code again and log in by entering the "voting rights exercise code" and "password" provided on the enclosed Voting Form.
- (2) Via the Internet other than Smart Exercise (Need to enter your "voting rights exercise code" and "password")
- 1 Access the Voting Rights Exercise Website

Voting Rights Exercise Website URL: <a href="https://www.web54.net/">https://www.web54.net/</a>

#### 2 Log in

Enter the "voting rights exercise code" provided on your Voting Form.

#### 3 Enter the password

First, enter the "initial password" provided on your Voting Form.

Second, set a new password that you will actually use.

Then, please follow the instructions on the screen to indicate your vote for or against the proposals.

#### Handling of passwords

- The password serves as a tool to verify the voter's identity.

  Please be sure to keep it in a safe place until the conclusion of this General Meeting of Shareholders.
- We are unable to provide your password over the phone.
- If you enter the wrong password for a specified number of times in succession, the web page will be locked and become unusable. If you wish to have your password reissued, please follow the instructions on the screen.

If you have any questions, please contact the following:

Stock Transfer Agency Business Planning Department, Sumitomo Mitsui Trust Bank, Limited (Shareholder Registry Administrator)

Contact information for the exercise of voting rights via the Internet inquires

0120-652-031 (9:00 - 21:00)

Contact information for other inquiries

0120-782-031 (Weekdays from 9:00 - 17:00)

Dear institutional investors:

If you apply in advance to use the Electronic Voting System Platform operated by ICJ, Inc., you may exercise your voting rights using that platform.

## Reference Documents for the Annual General Meeting of Shareholders

#### **Proposals and References**

#### **Proposal 1:** Appropriation of Surplus

With respect to the year-end dividends for the 50th fiscal year, the Company proposes to pay dividends as follows, taking into consideration future business development and the status of retained earnings.

- (1) Type of dividend property Cash
- (2) Matters concerning the allocation of dividend property to shareholders and the total amount thereof

¥4.75 per share of the Company's common stock Total amount: ¥261,350,757

(3) Effective date of dividend of surplus July 29, 2024

#### **Proposal 2:** Election of Seven (7) Directors

The terms of office of Directors Ms. Kimiyo Yamazaki, Mr. Masaya Miyazaki, Mr. Shota Toda, Mr. Jun Takada, Mr. Kazuo Ishida, Mr. Takeshi Kurihara, and Ms. Saki Igawa will expire at the conclusion of this Annual General Meeting of Shareholders. Accordingly, the Company proposes to elect seven (7) Directors: Ms. Kimiyo Yamazaki, Mr. Masaya Miyazaki, Mr. Shota Toda, Mr. Jun Takada, Mr. Kazuo Ishida, Mr. Takeshi Kurihara, and Ms. Saki Igawa.

The candidates for Directors are as follows.

| No. | Name<br>(Date of birth)               | Care | Number of shares of the Company held   |                     |
|-----|---------------------------------------|------|--|---------------------|
| 1   | Kimiyo Yamazaki<br>(February 9, 1961) | -    | Joined the Company Marketing Manager Director, Marketing Manager Representative Director, Yamazaki Shokai Ltd. (trade name changed to KA-MAN LTD.) Director, General Manager of Overseas Operations Department, the Company President and Representative Director (current position) Representative Director, YA-MAN U.S.A. LTD. (current position) Representative Director, LABO WELL Co. (current position) urrent positions] irector, LABO WELL Co. irector, YA-MAN U.S.A. LTD. | 6,204,600<br>shares |

[Reason for nomination as candidate for Director]

Ms. Kimiyo Yamazaki has worked in the Marketing and Overseas Operations Divisions since she joined the Company. She has served as Director since 1986 and as President and Representative Director since February 1999, and has abundant experience and achievement in the business and management of the Company. She also works to ensure the proper operations and invigoration of the Board of Directors as the Board's chairperson. The Company believes that these experiences can be utilized in the execution and supervision of the Company's management to address management issues including enhancement of R&D, corporate branding, and creation of new markets and to achieve the medium-term management plan, a milestone for the Company, and thus proposes her reappointment as Director.

| August 1996 Joined the Company December 2000 Section Manager of Accounting Department January 2008 Director, General Manager of Administration Division and General Manager of Accounting Department February 2008 Director, LABO WELL Co. (current position) October 2008 Director, General Manager of Administration Division and General Manager of Planning Management Department, the Company June 2009 Director, LABOWELL CORPORATION January 2010 Director, General Manager of Administration Division, the Company (current position) [Significant concurrent positions] None | No. | Name<br>(Date of birth) | Care   | Number of shares of the Company held  |  |
|---|-----|-------------------------|--|---|--|
|   | 2   | , ,                     | December 2000 January 2008 February 2008 October 2008 June 2009 January 2010 [Significant conc | Section Manager of Accounting Department Director, General Manager of Administration Division and General Manager of Accounting Department Director, LABO WELL Co. (current position) Director, General Manager of Administration Division and General Manager of Planning Management Department, the Company Director, LABOWELL CORPORATION Director, General Manager of Administration Division, the Company (current position) |  |

[Reason for nomination as candidate for Director]

Mr. Masaya Miyazaki has supervised the Administration Division for many years since he joined the Company. He has served as Director since 2008, and has abundant experience and achievement in the business and management of the Company. The Company believes that these experiences can be utilized in the execution and supervision of the Company's management to optimize management resources and realize continual growth in the future while maintaining a stable financial position, and thus proposes his reappointment as Director.

|   |                     | April 2001        | Joined the Company                               |               |
|---|---------------------|-------------------|--|---------------|
|   |                     | July 2002         | General Manager of Health Care Equipment         |               |
|   |                     |                   | Business Department I                            |               |
|   |                     | January 2008      | Executive Officer, General Manager of Health     |               |
|   |                     |                   | Care Equipment Business Department II            |               |
|   |                     | May 2010          | Executive Officer, General Manager of Health     |               |
|   |                     |                   | Care Equipment Business Department II, Sales     |               |
|   | Shota Toda          |                   | Division   |               |
|   |                     | July 2010         | Director, General Manager of Health Care         | 48,000 shares |
|   | (December 30, 1977) |                   | Equipment Business Department II, Sales Division |               |
|   |                     | May 2017          | Director, General Manager of Brand Strategy      |               |
|   |                     |                   | Division and General Manager of Health Care      |               |
| 3 |                     |                   | Equipment Business Department II, Sales Division |               |
| 3 |                     | May 2018          | Director, General Manager of Brand Strategy      |               |
|   |                     |                   | Division (current position)                      |               |
|   |                     | [Significant conc | urrent positions]                                |               |
|   |                     | None              |  |               |

[Reason for nomination as candidate for Director]

Mr. Shota Toda has been actively involved in the operations of the Sales Division since he joined the Company. He has served as Director since 2010 and supervised the Brand Strategy Division since 2017, and has abundant experience and achievement in the business and management of the Company. The Company believes that these experiences can be utilized in the execution and supervision of the Company's management to address management issues including control over advertising activities from a comprehensive perspective and establishment and promotion of the YA-MAN brand, and thus proposes his reappointment as Director.

| No. | Name<br>(Date of birth)          | Cai  | Number of shares of the Company held  |              |
|-----|----------------------------------|--|---|--------------|
| 4   | Jun Takada<br>(October 10, 1976) | April 1999 January 2009 May 2020 August 2020 May 2021 July 2021  [Significant con None | Joined the Company General Manager of Quality Management Department Executive Officer, General Manager of Quality Management Department Executive Officer, General Manager of Quality Management Department and General Manager of Production Engineering Department Executive Officer, General Manager of Development Division, General Manager of Quality Management Department and General Manager of Production Engineering Department Director, General Manager of Development Division, General Manager of Quality Management Department and General Manager of Production Engineering Department (current position) current positions] | 4,000 shares |

[Reason for nomination as candidate for Director]

Mr. Jun Takada has been actively involved in the quality management operations in the Development Division since he joined the Company, and has abundant experience and achievement in the wide range of the Company's business. The Company believes that these experiences can be utilized in the execution and supervision of the Company's management to address management issues including enhancement of the R&D systems and launching globally competitive products that are unique and of great originality, and thus proposes his reappointment as Director.

| No. | Name<br>(Date of birth)             | Care<br>2   | Number of shares of the Company held  |              |
|-----|-------------------------------------|---|---|--------------|
| 5   | Kazuo Ishida<br>(December 11, 1954) | April 1979 June 2007 April 2009 June 2010 April 2012 February 2015 July 2016 February 2018 July 2020 February 2021 June 2021 June 2021 [Significant concert Outside Director. | Joined Daiwa Bank, Ltd. (currently Resona Bank, Limited)  Executive Officer, in charge of Operations Control Department, Resona Trust & Banking Co., Ltd. (currently Resona Bank, Limited)  Executive Officer, in charge of Trust Business Department, Resona Bank, Limited Managing Executive Officer  Full-time Audit & Supervisory Board Member, Saitama Resona Bank, Limited  Full-time Corporate Auditor, HOKKO CHEMICAL INDUSTRY CO., LTD.  Senior Managing Executive Officer, in charge of Planning and Management Group  Outside Director, the Company (current position)  Representative Director, HOKKO Pax Co., Ltd.  Director, C. Murata & Co., Ltd.  Representative Director  Outside Director Audit & Supervisory Committee Member, Nomura Trading Co., Ltd.  Outside Director, Reiwa Accounting Holdings Co., Ltd. (current position)  urrent position]  Reiwa Accounting Holdings Co., Ltd. | 1,500 shares |

[Reason for nomination as candidate for Outside Director and expected roles]

Mr. Kazuo Ishida has held key positions in financial institutions, chemical companies, and other companies and has broad knowledge and abundant experience in corporate management, corporate governance, and internal control. Since assuming the position of Outside Director of the Company in July 2016, he has utilized his experience and knowledge to actively provide the Board of Directors with advice and recommendations and appropriately make decisions while remaining objective and neutral. In the expectation that he may provide advice on overall management, enhance supervisory functions, and appropriately make decisions at the Board of Directors, the Company proposes his reappointment as Outside Director.

| October 1996 Joined Ota Showa Audit Corporation (currently ERNST & YOUNG SHINNIHON LLC) October 2000 Joined Asahi & Co. (currently KPMG AZSA LLC) July 2004 Joined Heiseikaikeisha Tax Corporation (currently Reiwakaikeisha Tax Corporation) July 2010 Joined Hinata Audit Corporation, Partner (current position) July 2019 Outside Director, the Company (current position)  [Significant concurrent position] Certified Public Accountant | No. | Name<br>(Date of birth) | Car  | Number of shares of the Company held   |   |
|---|-----|-------------------------|--|--|---|
|   | 6   |                         | October 2000 July 2004 July 2010 July 2019 [Significant cond | ERNST & YOUNG SHINNIHON LLC) Joined Asahi & Co. (currently KPMG AZSA LLC) Joined Heiseikaikeisha Tax Corporation (currently Reiwakaikeisha Tax Corporation) Joined Hinata Audit Corporation, Partner (current position) Outside Director, the Company (current position) current position] | - |

[Reason for nomination as candidate for Outside Director and expected roles]

Mr. Takeshi Kurihara is a licensed certified public accountant and has extensive insight and broad practical experience in financial accounting. Since assuming the position of Outside Director of the Company in July 2019, he has utilized his experience and knowledge to actively provide the Board of Directors with advice and recommendations and appropriately make decisions while remaining objective and neutral. In the expectation that he may provide overall supervision over and advice on financial accounting of the Company, and appropriately make decisions at the Board of Directors, the Company proposes his reappointment as Outside Director.

|   |                                     | April 2003         | Joined STAFF SERVICE HOLDINGS CO., LTD.                  |   |
|---|-------------------------------------|--------------------|--|---|
|   |                                     | April 2006         | Joined M-OUT Inc.  |   |
|   |                                     | June 2010          | Joined Pretzel Japan Co., Ltd.                           |   |
|   |                                     | September 2013     | Joined TORIDOLL Holdings Corporation                     |   |
|   |                                     | November 2014      | Joined BLUE BOTTLE COFFEE                                |   |
|   | 0.1:1                               | June 2015          | Director, Representative of Japan                        |   |
|   | Saki Igawa<br>(October 10, 1980)    | November 2018      | Transferred to BLUE BOTTLE COFFEE Inc., VP of Experience |   |
|   |                                     | August 2019        | Asia President   |   |
|   | The name on                         | October 2020       | Chief Brand Officer                                      | - |
|   | the family register: Saki Shimomura | July 2021          | Outside Director, the Company (current position)         |   |
| _ | Saki Sililiolilula                  | January 2022       | Founded inflorescence Inc.                               |   |
| 7 |                                     |                    | Representative Director (current position)               |   |
|   |                                     | March 2022         | External Director, Uzabase, Inc.                         |   |
|   |                                     | July 2023          | Outside Director, Smaregi, Inc. (current position)       |   |
|   |                                     | [Significant concu | urrent positions]  |   |
|   |                                     | Representative Di  | rector, inflorescence Inc.                               |   |
|   |                                     | Outside Director,  | Smaregi, Inc.  |   |

[Reason for nomination as candidate for Outside Director and expected roles]

Ms. Saki Igawa has experience in a broad range of industries and excellent ability as a corporate executive. She is also well versed in branding, one of the Company's management issues, and the Company highly values her experience and ability. In the expectation that she may provide advice on branding of the Company and recommendations with respect to the Company's management from her multifaceted perspectives, the Company proposes her reappointment as Outside Director.

Notes: 1. There are no special interests between each candidate and the Company.

2. Mr. Kazuo Ishida, Mr. Takeshi Kurihara, and Ms. Saki Igawa are candidates for Outside Director.

- 3. If Mr. Kazuo Ishida, Mr. Takeshi Kurihara, and Ms. Saki Igawa assume the position of Director, they will continue to be registered as Independent Directors as prescribed by the Tokyo Stock Exchange.
- 4. At the conclusion of this General Meeting, terms of office of candidates Mr. Kazuo Ishida, Mr. Takeshi Kurihara and Ms. Saki Igawa as Outside Director of the Company will have been eight (8) years, five (5) years and three (3) years, respectively.
- 5. Pursuant to the provisions of Article 427, paragraph (1) of the Companies Act, the Company has entered into an agreement with Mr. Kazuo Ishida, Mr. Takeshi Kurihara and Ms. Saki Igawa to limit their liability for damages as stipulated in Article 423, paragraph (1) of said Act. The limit of liability for damages under the agreement shall be the minimum amount of liability stipulated in Article 425, paragraph (1) of said Act. If the election of Mr. Kazuo Ishida, Mr. Takeshi Kurihara and Ms. Saki Igawa is approved, the above agreement will continue to apply.
- 6. The Company has entered into a directors and officers liability insurance agreement with an insurance company as stipulated in Article 430-3, paragraph (1) of the Companies Act. The said insurance agreement shall compensate for legal damages and litigation expenses to be borne by the insured due to negligence and other reasons in the execution of his/her duties. If Ms. Kimiyo Yamazaki, Mr. Masaya Miyazaki, Mr. Shota Toda, Mr. Jun Takada, Mr. Kazuo Ishida, Mr. Takeshi Kurihara, and Ms. Saki Igawa are elected, they will be included as an insured under said insurance agreement, which is to be retained with the same terms and conditions at the next renewal.
- 7. The name of Ms. Saki Igawa, a candidate for Outside Director, on the official family register is Ms. Saki Shimomura.

## <Reference> Expertise and experiences of (prospective) Directors and Audit & Supervisory Board Members

|                                      | Corporate<br>management | Sales/<br>Marketing | Product Development/ Technology/ Research | Global | Finance/<br>Accounting | HR/HR<br>Development | Legal/<br>Risk<br>Management/<br>Internal Control |
|--------------------------------------|-------------------------|---------------------|---|--------|------------------------|----------------------|---|
| Directors                            |                         |                     |   |        |                        |                      |   |
| Kimiyo Yamazaki                      | 0                       | 0                   | 0   | 0      |                        | 0                    |   |
| Masaya Miyazaki                      | 0                       |                     |   |        | 0                      | 0                    | 0   |
| Shota Toda                           | 0                       | 0                   | 0   |        |                        |                      |   |
| Jun Takada                           | 0                       |                     | 0   |        |                        |                      | 0   |
| Kazuo Ishida                         | 0                       |                     |   |        | 0                      |                      | 0   |
| Takeshi Kurihara                     |                         |                     |   |        | 0                      |                      | 0   |
| Saki Igawa                           | 0                       | 0                   |   | 0      |                        |                      |   |
| Audit & Supervisory<br>Board Members |                         |                     |   |        |                        |                      |   |
| Nozomu Toriyama                      |                         |                     |   | ,      | 0                      |                      | 0   |
| Kazuaki Oshiumi                      |                         |                     |   |        | 0                      |                      | 0   |
| Tomoko Kawamoto                      |                         |                     |   |        |                        |                      | 0   |

#### **Proposal 3:** Election of One (1) Substitute Audit & Supervisory Board Member

The Company proposes the election of one (1) substitute Audit & Supervisory Board Member to be ready to fill a vacant position should the number of Audit & Supervisory Board Members fall below the number required by laws and regulations.

The consent of the Audit & Supervisory Board has been obtained for this proposal. The candidate for substitute Audit & Supervisory Board Member is as follows.

| Name<br>(Date of birth)           |   | Number of shares of the Company held   |              |
|-----------------------------------|---|--|--------------|
| Mari Nakanishi<br>(June 13, 1980) | April 2005<br>January 2006<br>January 2009<br>August 2012<br>July 2021<br>July 2022 | Joined Chuo Aoyama Audit Corporation ShinNihon Audit Corporation (currently Ernst & Young ShinNihon LLC) Joined HSK Consulting Co., Ltd. (currently Reiwa Accounting Holdings Co., Ltd.) Founded Mari Nakanishi Certified Public Accountants Office Director (current position) Representative partner, AKAHOSHI AUDIT CORPORATION (current position) Supervisory Officer, SHIMIZU PRIVATE REIT, | Company held |
|                                   | June 2024 [Significant conc   | Inc. (current position) Outside Director, KAPPA CREATE CO., LTD. (current position)  |              |

[Reason for nomination as candidate for Substitute Audit & Supervisory Board Member]

Ms. Mari Nakanishi is qualified as a Certified Public Accountant and Licensed Tax Accountant and has abundant practical experience and broad knowledge in financial accounting. The Company believes that she is a person who can appropriately perform her duties as Outside Audit & Supervisory Board Member by utilizing these experiences and knowledge, and thus proposes her appointment as substitute Outside Audit & Supervisory Board Member.

Notes: 1. There are no special interests between the candidate and the Company.

- 2. Ms. Mari Nakanishi is a candidate for substitute Outside Audit & Supervisory Board Member.
- 3. If Ms. Mari Nakanishi assumes the position of Audit & Supervisory Board Member, she will be registered as an Independent Auditor as prescribed by the Tokyo Stock Exchange.
- 4. If Ms. Mari Nakanishi assumes the position of Audit & Supervisory Board Member, the Company plans to enter into an agreement with her pursuant to the provisions of Article 427, paragraph (1) of the Companies Act to limit her liability for damages as stipulated in Article 423, paragraph (1) of said Act. The limit of her liability for damages under the agreement shall be the minimum amount of liability stipulated in Article 425, paragraph (1) of said Act.
- 5. The Company has entered into a directors and officers liability insurance agreement with an insurance company as stipulated in Article 430-3, paragraph (1) of the Companies Act. The said insurance agreement shall compensate for legal damages and litigation expenses to be borne by the insured due to negligence and other reasons in the execution of his/her duties. If Ms. Mari Nakanishi assumes the position of Audit & Supervisory Board Member, she will be included as an insured under said insurance agreement, which is to be retained with the same terms and conditions at the next renewal.

#### **Proposal 4:** Election of the Accounting Auditor

KPMG AZSA LLC, the Company's Accounting Auditor, will resign at the conclusion of this Annual General Meeting of Shareholders due to the expiration of its term of office. Accordingly, the Company proposes to elect a new Accounting Auditor.

This proposal is based on the decision made by the Audit & Supervisory Board.

The Audit & Supervisory Board has appointed Mazars Audit LLC as a candidate for Accounting Auditor because, in addition to possessing sufficient expertise, independence, quality control systems, etc., as an accounting auditor, this audit corporation can be expected to conduct audits from a new perspective, to be a global accounting firm and to provide detailed audits appropriate for the scale of the Company's business. Accordingly, the Audit & Supervisory Board has determined that Mazars Audit LLC is suitable for the Company's Accounting Auditor.

The candidate for Accounting Auditor is as follows.

| (1) Name                   | Mazars Audit LLC  |  |       |  |
|----------------------------|-------------------|--|-------|--|
| (2) Address of main office | Akasaka Intercity | 5F, 1-11-44 Akasaka, Minato-ku, Tokyo              | )     |  |
|                            | May 2011          | Established  |       |  |
| (3) History                | September 2014    | Started partnership with Mazars                    |       |  |
| (3) History                | July 2019         | Transitioned from unlimited liability a            | audit |  |
|                            |                   | corporation to limited liability audit corporation |       |  |
|                            | Capital           | ¥62,600,000  |       |  |
|                            | Representative    | ntative Shota Oya, General Representative Partner  |       |  |
|                            | Members           |  |       |  |
| (4) Overview               |                   | Representative partners                            | 2     |  |
| (As of May 31, 2024)       |                   | Partners   | 8     |  |
|                            |                   | Certified public accountants                       | 13    |  |
|                            |                   | Other auditors                                     | 68    |  |
|                            |                   | Part-time employees                                | 47    |  |

Notes: 1. If Mazars Audit LLC is elected, the Company plans to enter into an agreement with it pursuant to the provisions of Article 427, paragraph (1) of the Companies Act to limit its liability for damages as stipulated in Article 423, paragraph (1) of said Act.

The limit of liability for damages under the agreement shall be the minimum amount of liability stipulated in Article 425, paragraph (1) of the Companies Act.

2. Mazars Audit LLC plans to change its name to "Forvis Mazars Audit LLC" as of September 1, 2024.

## **Business Report**

(May 1, 2023 - April 30, 2024)

#### 1. Overview of the Corporate Group

#### (1) Business Progress and Results

In the fiscal year that ended on April 30, 2024, the Japanese economy was on the path towards gradual recovery as COVID-19 was reclassified as a Class 5 infectious disease under the Act on the Prevention of Infectious Diseases and Medical Care for Patients with Infectious Diseases, leading to the normalization of social and economic activities, a rebound in personal consumption, and a recovery in the number of foreign visitors to Japan to above pre-COVID-19 levels.

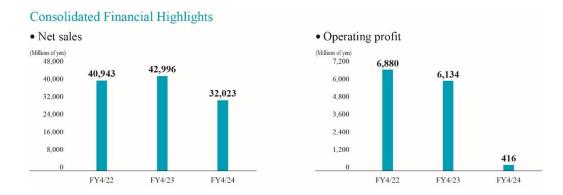
However, uncertainty regarding the future of economy remained due to the significant impact of factors including rising geopolitical risks, constant rise in global resource prices, rising commodity prices, and yen depreciation.

Under these circumstances, the YA-MAN Group aimed to achieve its five-year numerical target of 70.0 billion yen in net sales in its new medium-term management plan, "Going Global Strategy," which was announced in June 2023. Our efforts included the opening of the flagship store "YA-MAN the store GINZA" in Ginza, Tokyo, in November 2023, the promotion of certifications and registrations in various countries including the FDA and NMPA, strengthening of industry-academia joint research at "HYOJO Science Lab" and capital investment in direct sales e-commerce systems, and the launch of hair care/shavers and other new categories.

Due to factors including a delayed recovery in consumer confidence caused by the recent rise in commodity prices and economic stagnation in China, net sales for the fiscal year under review decreased 25.5% year-on-year to 32,023 million yen, underperforming the previous fiscal year. As a result of factors including an increase in expenses due to advance investments, a recording of a conservative and precautionary allowance for doubtful accounts for a portion of accounts receivable-trade from China in consideration of various conditions in China, and valuation losses on a portion of inventories procured to secure inventory at the beginning of the COVID-19 pandemic, earnings did not reach the level of the previous fiscal year, with operating profit down 93.2% year-on-year to 416 million yen, ordinary profit down 82.9% year-on-year to 1,010 million yen, and profit attributable to owners of parent down 89.8% year-on-year to 398 million yen.

Overseas, sales in China, which had been strong up to now, declined more than expected due to remained impact of, for example, refraining from buying Japanese products triggered by the ALPS treated water issue and market turmoil caused by the sale of RF-equipped beauty equipment at a discount by other manufacturers with an eye on the RF regulations. Although the slowdown of the China market is expected to continue for the time being despite the recovery trend, the recognition of the YA-MAN brand in the country is high, and we regard this as a temporary drop that would continue until the situation recovers. In addition, in order to establish a system that can cope with such rapid changes in China, in addition to the sales through distributors, we have made a full-fledged entry into the B2C business in China through newly established YA-MAN (ZHEJIANG) E-COMMERCE CO., LTD. in January 2024. Through such and other efforts, we aim to review the sales channels and product lineups and recover sales. A conservative and precautionary allowance for doubtful accounts for a portion of accounts receivable-trade from China has been recorded, considering the ALPS treated water issue in China, the market turmoil due to the RF regulations, and the stagnant economic environment in China. At this time, no specific losses from bad debts or uncollected amounts have occurred.

In Japan, front-loaded investment in shavers/hair care and other new categories as well as in measures to increase repeat direct sales still continued, resulting in the failure to contribute to sales growth. Regarding investments in new categories, because market size for these categories is big, we assume that it will take time until we can raise the recognition of them and generate sales. We aim to expand the market share by implementing advertisement measures and reviewing the product lineups. Furthermore, we will also focus on such matters as the review of the supply chain, the efficiency improvement of advertisement, and the enhancement of repeat sales. By so doing, we aim to reduce cost and raise the level of sales.



The state of each segment is as below.

The YA-MAN Group's beauty and health business can be largely divided by sales channel into four segments—home shopping sales, store sales, direct sales, and overseas sales.

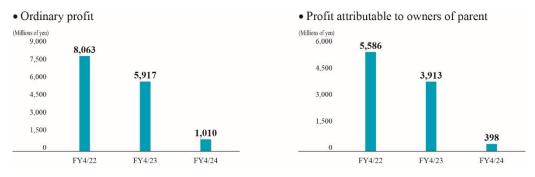
For the home shopping sales segment, sales of new products were delayed, and sales of existing products took center stage, resulting in a year-on-year decrease in both sales and profits. Segment sales decreased 36.8% year-on-year to 4,215 million yen and segment profit decreased 60.4% year-on-year to 911 million yen.

For the store sales segment, the flagship store "YA-MAN the store GINZA" that opened in November 2023 performed well, and there was a return of flow of people to storefronts such as home appliance stores and department stores. However, due to the increasing competition in existing categories and the time required for new categories to generate sales due to front-loaded investment, segment sales decreased 6.0% year-on-year to 7,473 million yen and segment profit decreased 45.5% year-on-year to 994 million yen, with sales and profits both underperforming those of the previous fiscal year.

For the direct sales segment, although we focused on advertisement investments in repeat sales at our own e-commerce site, due to the impact of the suspension of our e-commerce site when the new system was replaced, segment sales decreased 14.3% year-on-year to 8,498 million yen, and segment profit decreased 41.7% year-on-year to 2,672 million yen, with sales and profits both underperforming those of the previous fiscal year.

The direct sales segment has worked to renew the direct sales EC system to improve and streamline customer management, needs analysis, and sales promotion, and completed the replacement to the new system in February 2024. We are committed to utilizing the new system to increase our sales by improving customer convenience and satisfaction.

For the overseas sales segment, sales to China were significantly affected by refraining from buying Japanese products triggered by the ALPS treated water issue and market turmoil caused by the sale of RF-equipped beauty equipment at a discount by other manufacturers with an eye on the RF regulations, as well as by the various conditions in China, resulting in a recording of a conservative and precautionary allowance for doubtful accounts for a portion of accounts receivable-trade from China. As a result, segment sales decreased 37.1% year-on-year to 11,256 million yen and segment profit decreased 55.4% year-on-year to 3,067 million yen, with sales and profits both significantly underperforming those of the previous fiscal year.



#### (2) Financing and facilities and equipment investment

#### a. Financing

In the fiscal year under review, the YA-MAN Group did not raise any funds. Meanwhile, the Group repaid 624 million yen in long-term borrowings.

#### b. Facilities and equipment investments

The total amount of facilities and equipment investment that the YA-MAN Group made during the fiscal year under review was 840 million yen, consisting mainly of investments in the flagship store, "YA-MAN the store GINZA," investments for renewal of direct sales e-commerce systems and investments in the purchase of molds used to manufacture products.

#### (3) Changes in assets and business results

a. Changes in assets and business results of the YA-MAN Group

| Fiscal year                   |                |                     |                | FY4/24                 |
|-------------------------------|----------------|---------------------|----------------|------------------------|
|                               | FY4/21         | FY4/22              | FY4/23         | (The fiscal year under |
| Item                          | May 1, 2020 to | May 1, 2021 to      | May 1, 2022 to | review)                |
|                               | April 30, 2021 | April 30, 2022      | April 30, 2023 | May 1, 2023 to         |
|                               |                |                     |                | April 30, 2024         |
| Net sales (thousand yen)      | 36,631,026     | 40,943,193          | 42,996,308     | 32,023,828             |
| Ordinary profit (thousand     | 6 104 057      | 0.062.470           | 5.017.504      | 1 010 057              |
| yen)                          | 6,104,957      | 8,063,479           | 5,917,504      | 1,010,857              |
| Profit attributable to owners | 2 727 02 6     | <b>7 7</b> 0 5 0 50 | 2012111        | 200.220                |
| of parent (thousand yen)      | 3,727,926      | 5,586,869           | 3,913,141      | 398,330                |
| Net income per share (yen)    | 67.75          | 101.54              | 71.12          | 7.24                   |
|                               |                |                     |                |                        |
| Total assets (thousand yen)   | 25,855,511     | 30,552,173          | 30,979,525     | 29,090,155             |
| Net assets (thousand yen)     | 16,893,058     | 22,093,208          | 25,435,945     | 25,113,731             |
| Net assets per share (yen)    | 307.03         | 401.54              | 462.29         | 456.44                 |

#### b. Changes in assets and business results of YA-MAN

| Fiscal year Item               | FY4/21<br>May 1, 2020 to<br>April 30, 2021 | FY4/22<br>May 1, 2021 to<br>April 30, 2022 | FY4/23<br>May 1, 2022 to<br>April 30, 2023 | FY4/24<br>(The fiscal year under<br>review)<br>May 1, 2023 to<br>April 30, 2024 |
|--------------------------------|--|--|--|---|
| Net sales (thousand yen)       | 36,122,257                                 | 40,674,041                                 | 42,695,057                                 | 30,849,399  |
| Ordinary profit (thousand yen) | 6,546,621                                  | 8,312,464                                  | 6,763,342                                  | 2,037,118   |
| Profit (thousand yen)          | 3,474,832                                  | 5,597,727                                  | 4,712,724                                  | 162,215   |
| Net income per share (yen)     | 63.15                                      | 101.74                                     | 85.65                                      | 2.95  |
| Total assets (thousand yen)    | 26,043,066                                 | 30,684,148                                 | 31,762,111                                 | 28,925,919  |
| Net assets (thousand yen)      | 17,117,699                                 | 22,258,750                                 | 26,379,997                                 | 25,826,937  |
| Net assets per share (yen)     | 311.11                                     | 404.55                                     | 479.45                                     | 469.40  |

Note: Net income per share is calculated based on the average number of shares outstanding during the period, while net assets per share is calculated based on the number of shares outstanding at the end of the period. The figures have been rounded to the nearest hundredths.

#### (4) Issues to be addressed

The YA-MAN Group is focused on the following initiatives in order to achieve its medium-term management plan, "Going Global Strategy," which was formulated in June 2023.

#### a. Strengthen R&D activities

In the beauty and health industry in which the YA-MAN Group operates, a wide variety of products and goods are sold. In order to be chosen by customers, it is necessary not only to meet their needs but also to develop products with dreams and surprises that will rewrite the conventional wisdom of beauty.

We will further strengthen our investment in R&D, including the promotion of industry-academia collaboration, centered on the "HYOJO Science Lab" launched in 2020, and will also focus on compliance with various certifications such as FDA and NMPA.

During the fiscal year under review, we collaborated with the University of Tokyo on joint research and published two papers. In addition, our applications for Medi Lift PLUS and IPL depilators were approved by FDA in June 2023 and by NMPA in April 2024, respectively.

#### b. Corporate branding

In order to grow sales, we need to conduct global activities for increasing awareness of not only individual products and goods but also the YA-MAN corporate brand.

In particular, we will continue to invest aggressively in advertising for the new category of hair care/shavers as a nurturing brand, and also increase advertising to give people a better perception of YA-MAN.

We will continue our efforts to establish and spread the YA-MAN brand by fully utilizing diverse talent in the YA-MAN workforce, and engagement in environmental activities to promote the SDGs.

During the fiscal year under review, in November 2023, we opened our flagship store "YA-MAN the store GINZA" in Ginza, Tokyo, establishing a base to showcase our products and technologies to the world.

#### c. Strengthen global expansion

As a "global brand company based in Japan," the Group aims to expand its business not only in Asia but also throughout the world.

We will promote universal design, develop globally accepted products by acquiring various certifications, and develop advertisements with an eye to overseas markets.

In addition, the Group has overseas subsidiaries in the United States and China, and will step up investment to accelerate global expansion using these subsidiaries as footholds.

During the fiscal year under review, we newly established YA-MAN (ZHEJIANG) E-COMMERCE CO., LTD. in January 2024, and developed our own direct sales channel in addition to existing distributor sales channels in China.

However, in overseas operations, recovery is expected to take time in China due to the impact of the ALPS treated water issue, market turmoil related to the RF regulations, and the stagnation of China's domestic economic environment. Therefore, the net sales target of 50.0 billion yen planned for the fiscal year ending April 30, 2025 in the medium-term management plan is expected to be delayed by one year.

There is no change to the net sales target of 70.0 billion yen for the fiscal year ending April 30, 2028.

#### (5) The main business

The YA-MAN Group is mainly involved in the research and development, manufacture and sale of beauty and health equipment as well as planning and development, and purchase and sale of cosmetics, miscellaneous goods, apparel and fashion items, etc.

#### (6) Main offices of the YA-MAN Group

#### a. Main offices of the YA-MAN Group

| Name   | Location                              |
|--|---------------------------------------|
| Registered Office                                  | Koto-ku, Tokyo                        |
| Head Office  | Koto-ku, Tokyo                        |
| LABO WELL Co.                                      | Koto-ku, Tokyo                        |
| YA-MAN U.S.A. LTD.                                 | Wilmington, Delaware, U.S.A.          |
| YA-MAN (SHANGHAI)<br>BEAUTY TECHNOLOGY<br>CO., LTD | Shanghai, China                       |
| YA-MAN (ZHEJIANG) E-<br>COMMERCE CO., LTD.         | Yuhuan City, Zhejiang Province, China |

#### b. Number of employees in the YA-MAN Group

| Segment               | Number of employees |
|-----------------------|---------------------|
| Home shopping sales   | 9                   |
| Store sales           | 196                 |
| Direct sales          | 30                  |
| Overseas sales        | 30                  |
| Other                 | 1                   |
| Company-wide (common) | 180                 |
| Total                 | 446                 |

Note: Company-wide (common) refers to the employees in the Administration Division, Development Division and the Production and Logistics Division.

## c. Employees at YA-MAN

| Number of employees | Difference from the previous fiscal year | Average number of years employed | Average age |
|---------------------|--|----------------------------------|-------------|
| 432                 | +63                                      | 4.7 years                        | 35.3 years  |

Note: The increase in the number of employees is mainly due to an increase in store sales staff in the store sales division.

#### (7) Status of significant parent and subsidiaries, etc.

a. Status of parentNo items to report.

#### b. The status of subsidiaries, etc.

| Company name   | Capital (thousand yen) | Equity<br>ownership<br>ratio | Main business   |
|--|------------------------|------------------------------|---|
| LABO WELL Co.  | 10,000                 | 100.0%                       | Sales of beauty and health equipment, cosmetics and apparel, etc.     |
| YA-MAN U.S.A. LTD.                                       | 1,689,350              | 100.0%                       | Sales of beauty and health equipment and cosmetics, etc.              |
| YA-MAN<br>(SHANGHAI)<br>BEAUTY<br>TECHNOLOGY CO.,<br>LTD | 320,268                | 100.0%                       | Sales of cosmetics, etc.  |
| YA-MAN<br>(ZHEJIANG) E-<br>COMMERCE CO.,<br>LTD.         | 10,830                 | 100.0%                       | Sales of beauty and health equipment and cosmetics, etc.              |
| MACHERIE BEAUTY<br>TECHNOLOGY CO.,<br>LTD                | 984,287                | 35.0%                        | Manufacture and sales of beauty and health equipment                  |
| EFFECTIM Company,<br>Limited                             | 499,900                | 35.0%                        | Planning and sales of beauty and health equipment and cosmetics, etc. |

Note: In the fiscal year under review, our subsidiary YA-MAN (SHANGHAI) BEAUTY TECHNOLOGY CO., LTD newly established YA-MAN (ZHEJIANG) E-COMMERCE CO., LTD. The shares of YA-MAN (ZHEJIANG) E-COMMERCE CO., LTD. are indirectly owned through YA-MAN (SHANGHAI) BEAUTY TECHNOLOGY CO., LTD.

c. The status of specified wholly-owned subsidiaries as of April 30, 2024 No items to report.

(8) Major lenders and amounts of borrowings

| Lender                              | Amount of borrowing (thousand yen) |
|-------------------------------------|------------------------------------|
| Sumitomo Mitsui Banking Corporation | 286,000                            |
| MUFG Bank, Ltd.                     | 140,000                            |
| Mizuho Bank, Ltd.                   | 140,000                            |
| Sumitomo Mitsui Trust Bank, Limited | 140,000                            |

Note: Listing lenders for amounts of 100 million or more as of the end of the fiscal year.

## (9) Other significant matters concerning current status of the YA-MAN Group No items to report.

#### 2. Status of Shares

(1) Total number of shares authorized to be issued 195,555,520 shares

(2) Total number of shares outstanding 58,348,880 shares

(including 3,327,668 treasury shares)

(3) Number of shareholders as of the end of the fiscal year 83,516 persons

(4) Major shareholders

| Shareholder's name                                   | Number of shares | Shareholding ratio (%) |
|--|------------------|------------------------|
| Shizuko Yamazaki                                     | 9,527,450        | 17.31                  |
| Kimiyo Yamazaki                                      | 6,204,600        | 11.27                  |
| The Master Trust Bank of Japan, Ltd. (Trust Account) | 2,973,000        | 5.40                   |
| General Incorporated Association Biyamazaki          | 2,811,050        | 5.10                   |
| Mitsuhide Yamazaki                                   | 2,453,600        | 4.45                   |
| Victoria Yamazaki                                    | 2,080,000        | 3.78                   |
| Tomomi Yamazaki                                      | 2,080,000        | 3.78                   |
| Iwao Yamazaki  | 1,473,600        | 2.67                   |
| Ecolite Limited Liability Company                    | 643,900          | 1.17                   |
| Chihomi Ito  | 429,600          | 0.78                   |

Notes: 1. Shareholding ratios are rounded down to the second decimal place.

#### (5) Other significant matters concerning shares

No items to report.

#### 3. Matters concerning share acquisition rights

No items to report.

<sup>2.</sup> Treasury shares are excluded for calculating the shareholding ratios.

4. Matters concerning company officers

(1) Directors and Audit & Supervisory Board Members (As of April 30, 2024)

| Name             | Positions and responsibilities | Significant concurrent positions |
|------------------|--------------------------------|----------------------------------|
| Kimiyo Yamazaki  | President and Representative   | Representative Director, LABO    |
|                  | Director                       | WELL Co.                         |
|                  |                                | Representative Director, YA-     |
|                  |                                | MAN U.S.A. LTD.                  |
| Masaya Miyazaki  | Director, General Manager of   | -                                |
|                  | Administration Division        |                                  |
| Shota Toda       | Director, General Manager of   | -                                |
|                  | Brand Strategy Division        |                                  |
| Jun Takada       | Director, General Manager of   | -                                |
|                  | Development Division           |                                  |
| Kazuo Ishida     | Director                       | Outside Director, Reiwa          |
|                  |                                | Accounting Holdings Co., Ltd.    |
| Takeshi Kurihara | Director                       | Certified Public Accountant      |
| Saki Igawa       | Director                       | Representative Director,         |
|                  |                                | inflorescence Inc.               |
|                  |                                | Outside Director, Smaregi, Inc.  |
| Nozomu Toriyama  | Full-time Audit & Supervisory  | -                                |
|                  | Board Member                   |                                  |
| Kazuaki Oshiumi  | Audit & Supervisory Board      | Certified Public Accountant,     |
|                  | Member                         | Licensed Tax Accountant          |
|                  |                                | Representative Employee,         |
|                  |                                | Oshiumi Tax Corporation          |
|                  |                                | Outside Company Auditor, Sobal   |
|                  |                                | Corporation                      |
|                  |                                | Outside Audit & Supervisory      |
|                  |                                | Board Member, Tama Home Co.,     |
|                  |                                | Ltd.                             |
| Tomoko Kawamoto  | Audit & Supervisory Board      | Attorney at Law                  |
|                  | Member                         |                                  |

Notes: 1. Directors Kazuo Ishida, Takeshi Kurihara, and Saki Igawa are Outside Directors as stipulated in Article 2, item 15 of the Companies Act.

- Audit & Supervisory Board Members Nozomu Toriyama, Kazuaki Oshiumi, and Tomoko Kawamoto are Outside Audit & Supervisory Board Members as stipulated in Article 2, item 16 of the Companies Act.
- 3. We have notified the Tokyo Stock Exchange that Directors Kazuo Ishida, Takeshi Kurihara, and Saki Igawa and Audit & Supervisory Board Members Nozomu Toriyama, Kazuaki Oshiumi, and Tomoko Kawamoto are independent officers as stipulated in the regulations of the exchange.
- 4. Audit & Supervisory Board Member Kazuaki Oshiumi is a certified public accountant and licensed tax accountant with a high degree of knowledge and broad experience in financial accounting.
- 5. The Company employs the Executive Officer System to ensure expeditious and effective decision making and execution of duties by the Board of Directors.
- 6. The Company appointed one (1) substitute Audit & Supervisory Board Member under the provisions of Article 329, paragraph (3) of the Companies Act as a precaution against a shortage in the number of Audit & Supervisory Board Members required by applicable laws and regulations.
- 7. The name of Director Saki Igawa on the official family register is Saki Shimomura.

(2) Audit & Supervisory Board Member who has retired in the fiscal year under review

| Name         | Date of retirement | Reasons for retirement | Positions at the time of retirement |
|--------------|--------------------|------------------------|-------------------------------------|
| Eiji Iwasaki | July 27, 2023      | Resignation            | Audit & Supervisory<br>Board Member |

#### (3) Outline of the limited liability agreement

The Company has entered into an agreement with each Outside Director and each Outside Audit & Supervisory Board Member pursuant to the provisions of Article 427, paragraph (1) of the Companies Act, to limit their liability for damages as stipulated in Article 423, paragraph (1) of said Act.

The limit of the liability under the agreement shall be the minimum amount of liability stipulated in Article 425, paragraph (1) of the Companies Act.

#### (4) Outline of the directors and officers liability insurance agreement

The Company has entered into a directors and officers liability insurance agreement with an insurance company as stipulated in Article 430-3, paragraph (1) of the Companies Act. The said insurance agreement shall compensate for legal damages and litigation expenses to be borne by the insured due to negligence and other reasons in the execution of his/her duties.

However, to avoid any deterioration in the appropriateness of the insured person's execution of duties, this agreement does not cover certain causes such as claims for compensation of damages where there is violation of laws and regulations due to the intent of the insured person.

Insured persons under this directors and officers liability insurance agreement shall be all Directors and Audit & Supervisory Board Members of the Company, and the insurance premiums for all insured persons is fully borne by the Company.

## (5) Compensation, etc. for Directors and Audit & Supervisory Board Members in the fiscal year under review

a. Matters concerning the policy for determining details of compensation, etc. for each director At the Board of Directors meeting convened on February 13, 2021, the Company resolved a policy for determining the details of compensation, etc. for each Director as follows.

In addition, the Board of Directors has confirmed that details including the method of determining details of compensation, etc. and the determined compensation, etc. for each Director in the fiscal year under review are consistent with the resolution and judged it to be in line with the policy.

On December 14, 2021, the Company established the Nomination and Compensation Advisory Committee, an optional committee, to ensure greater transparency of the details of nomination of Directors and the details and process of determining Directors' compensation and to further enhance corporate governance. The Committee deliberates on such matters in response to a request by the Board of Directors, and those matters are determined on the basis of the Committee's response.

#### i. Basic policy

The basic policy is that the compensation for Directors of the Company shall be at an appropriate level taking account of each Director's responsibility when determining the compensation for each Director, with comprehensive consideration given to factors such as each Director's position, designated duties, outcomes, level of contribution to the Company, social status, reasons why each Director assumed his or her office and the Company's earnings so that the compensation can serve as an incentive for sustainable increase of corporate value.

Specifically, the decision of the amount of compensation, etc. for each Director shall, within the limit for compensation of Directors decided at the general meeting of shareholders, for Executive Directors, give comprehensive consideration to factors such as each Director's position, designated duties, outcomes, level of contribution to the Company, social status, reasons why each Director assumed his or her office and the Company's earnings within the limit for compensation of Directors decided at the general meeting of shareholders. For Outside Directors, who are responsible for a supervisory function, comprehensive consideration shall be given to factors such as Director's level of contribution to the

Company, social status, reasons why each Director assumed his or her office in light of such responsibilities, and in either case only basic compensation shall be paid.

- ii. Policy concerning the determination of the amount of compensation, etc. for each Director's basic compensation (monetary compensation) (including the policy concerning the determination of the period and terms and conditions applied to the compensation, etc.) The basic compensation for Directors of the Company shall be fixed monthly compensation, and the compensation for Executive Directors shall be determined, with consideration given to factors such as each Director's position, designated duties, outcomes, level of contribution to the Company, social status, reasons why each Director assumed his or her office and the Company's earnings by multiplying the maximum amount of salaries for the rank of General Manager by a coefficient based on the positions of Directors determined at the Board of Directors as well as general levels of the compensation of Executive Directors and the compensation of Outside Directors. For Outside Directors, the basic compensation shall be determined with comprehensive consideration given to factors such as each Director's level of contribution to the Company, social status and reasons why each Director assumed his or her office as well as reference to general levels of the compensation of Executive Directors and the compensation of Outside Directors.
- iii. Policy concerning the determination of the details, the amount and calculation method for performance-linked compensation, etc. as well as non-monetary compensation (including the policy concerning the determination of the timing and terms and conditions applied to the compensation, etc.)

The Company has not introduced performance-linked compensation, etc. or non-monetary compensation, etc. and will consider in future, as necessary.

- iv. Policy concerning the determination of the proportion of compensation, etc. for each Director to be allocated in terms of the amount of monetary compensation, the amount of performance-linked compensation, etc., and the amount of non-monetary compensation, etc. The Company pays basic compensation (monetary compensation) only and will consider introducing performance-linked compensation, etc. and non-monetary compensation, etc. in future, as necessary.
- v. Matters concerning the determination of details of compensation, etc. of each Director For the amount of compensation for each Director, specific details shall be delegated to the Representative Director in accordance with a resolution of the Board of Directors, and the details of the delegated authority are the evaluation allotment of the amount of each Director's basic compensation.
- b. Matters concerning a resolution of the general meeting of shareholders concerning compensation, etc. for Directors and Audit & Supervisory Board Members

  The 32nd Annual General Meeting of Shareholders held on July 3, 2006 resolved to set the maximum amount of Directors' monetary compensation at 300 million yen per fiscal year (not including employee salaries for Directors concurrently serving as employees). There were seven (7) Directors as at the conclusion of the Annual General Meeting of Shareholders.

The 33rd Annual General Meeting of Shareholders held on July 30, 2007 resolved to set the maximum amount of Audit & Supervisory Board Members' monetary compensation at 30 million yen per fiscal year. There were three (3) Audit & Supervisory Board Members as at the conclusion of the Annual General Meeting of Shareholders.

c. Matters concerning the delegation relating to the determination of the details of compensation, etc. of each Director

For the fiscal year under review, the Board of Directors resolved at a meeting held on July 27, 2023 to delegate the determination of specific details of the amounts of compensation for each Director to Representative Director Kimiyo Yamazaki.

The details of the authority are the determination of the annual salary amount for basic compensation that take account of factors such as the details of the duties designated to each Director and the level of his or her contribution to the Company's earnings.

The reason for delegating the authority to the Representative Director is that she is familiar with the business environment surrounding the Company and the Company's management situation, the Representative Director is deemed to be the most suitable person for evaluating the designated duties of each Director while having an overarching view of the Company as a whole.

d. Total amount of compensation, etc. for Directors and Audit & Supervisory Board Members, etc.

| Category                          | Number of recipients | Basic remuneration   |
|-----------------------------------|----------------------|----------------------|
| Directors                         | 7                    | 129,830 thousand yen |
| Audit & Supervisory Board Members | 4                    | 16,760 thousand yen  |
| Total                             | 11                   | 146,590 thousand yen |

- Notes: 1. The above includes one (1) Outside Audit & Supervisory Board Member who resigned at the conclusion of the 49th Annual General Meeting of Shareholders held on July 27, 2023.
  - 2. The above amounts include the amount for three (3) Outside Directors and the amount for four (4) Outside Audit & Supervisory Board Members for which the total amount was 34,310 thousand yen.
  - 3. Apart from the above amounts, the Company does not pay performance-linked compensation, etc. or non-monetary compensation, etc.

#### (6) Other significant matters concerning the Company's Officers

No items to report.

#### (7) Matters concerning Outside Officers

- a. Matters concerning significant concurrent positions as an executive officer of another corporation, etc.
  - Director Saki Igawa is Representative Director of inflorescence Inc., but the Company has no particular relationship with the said company.
  - Audit & Supervisory Board Member Kazuaki Oshiumi is Representative Employee of Oshiumi Tax Corporation, but the Company has no particular relationship with the said corporation.
- b. Matters concerning significant concurrent positions as an outside officer of another corporation, etc.
  - Director Kazuo Ishida is Outside Director of Reiwa Accounting Holdings Co., Ltd., but the Company has no particular relationship with the said company.
  - Director Saki Igawa is Outside Director of Smaregi, Inc., but the Company has no particular relationship with the said company.
  - Director Kazuaki Oshiumi is Outside Company Auditor of Sobal Corporation and Outside Audit & Supervisory Board Member of Tama Home Co., Ltd., but the company has no particular relationship with these companies.
- c. Familial relationship with executive officers or officers (excluding persons who are executive officers) of the Company or specified associated service provider. No items to report.

## d. Principal activities of each Outside Officer

| Category                    | Name              | Principle activities  |
|-----------------------------|-------------------|---|
| Director                    | Kazuo Ishida      | Attended all 14 meetings of the Board of Directors held   |
| Birector                    | Tuzuo Ismaa       | during the fiscal year under review and provided advice to  |
|                             |                   | ensure the adequacy and appropriateness of the Board of   |
|                             |                   | Directors' decision making such as expressing his opinion   |
|                             |                   | based on his extensive practical experience in corporate  |
|                             |                   | management. He appropriately fulfilled the role of  |
|                             |                   | supervision and advice on overall management expected by  |
|                             |                   | the Company.  |
| Director                    | Takeshi Kurihara  | Attended all 14 meetings of the Board of Directors held   |
|                             |                   | during the fiscal year under review and provided advice to  |
|                             |                   | ensure the adequacy and appropriateness of the Board of   |
|                             |                   | Directors' decision making mainly by expressing his opinion   |
|                             |                   | from an expert perspective as a Certified Public Accountant.  |
|                             |                   | He appropriately fulfilled the role of overall supervision and  |
|                             |                   | advice on financial accounting expected by the Company.   |
| Director                    | Saki Igawa        | Attended all 14 meetings of the Board of Directors held   |
|                             |                   | during the fiscal year under review and provided advice to  |
|                             |                   | ensure the adequacy and appropriateness of the Board of   |
|                             |                   | Directors' decision making, mainly by expressing her opinion  |
|                             |                   | based on her insights regarding corporate branding. She   |
|                             |                   | appropriately fulfilled the role of supervision and advice on   |
|                             |                   | management from diverse perspectives expected by the  |
|                             |                   | Company.  |
| Audit &                     | Nozomu Toriyama   | Attended all 14 meetings of the Board of Directors and all 14   |
| Supervisory Board           |                   | meetings of the Audit & Supervisory Board held during the   |
| Member                      |                   | fiscal year under review, and provided appropriate and useful   |
|                             |                   | advice and recommendations regarding management in  |
|                             |                   | general utilizing his wide-ranging experience and insights in   |
|                             |                   | corporate management based on his long years of service at  |
| Audit &                     | Kazuaki Oshiumi   | financial institutions.   |
|                             | Kazuaki Osniumi   | Attended all 14 meetings of the Board of Directors and all 14   |
| Supervisory Board<br>Member |                   | meetings of the Audit & Supervisory Board held during the   |
| Member                      |                   | fiscal year under review, and provided appropriate and useful advice and recommendations, such as by expressing his     |
|                             |                   | highly professional opinions on corporate finance and   |
|                             |                   |   |
|                             |                   | accounting based on his abundant experience and knowledge as a certified public accountant and licensed tax accountant. |
| Audit &                     | Tomoko Kawamoto   | Attended all 10 meetings of the Board of Directors and all 10   |
| Supervisory Board           | 1 omoko ixawamoto | meetings of the Audit & Supervisory Board held during the   |
| Member                      |                   | fiscal year under review after assuming office on July 27,  |
| 1,10111001                  |                   | 2023 and provided appropriate and useful advice and   |
|                             |                   | recommendations, such as by expressing her highly   |
|                             |                   | professional opinions from the viewpoint of risk management   |
|                             |                   | and compliance based on her abundant experience and   |
|                             |                   | knowledge as an Attorney at Law specializing in corporate   |
|                             |                   | legal affairs.  |
|                             | l .               | 105ui uiiulio.  |

#### 5. Matters concerning the Accounting Auditor

#### (1) Name

KPMG AZSA LLC

#### (2) Matters concerning the limited liability agreement

The Company and KPMG AZSA LLC have entered into an agreement pursuant to the provisions of Article 427, paragraph (1) of the Companies Act, to limit their liability for damages under Article 423, paragraph (1) of the same Act.

The limit of the liability in accordance with the agreement shall be the minimum amount of liability stipulated in Article 425, paragraph (1) of the Companies Act.

(3) Amount paid as compensation, etc. to Accounting Auditor

|    | Туре  | Amount of compensation, etc. |
|----|---|------------------------------|
| 1. | Amount of compensation, etc. for audit services provided for in   | 45,942 thousand yen          |
|    | Article 2, paragraph (1) of the Certified Public Accountants Act  |                              |
|    | (Act No. 103 of 1948)   |                              |
| 2. | Total amount of compensation and other financial benefits payable | 45,942 thousand yen          |
|    | by the Company and its subsidiaries to the Accounting Auditor     | •                            |

Notes: 1. The Audit & Supervisory Board furnished its consent with respect to amount of compensation, etc. payable to the Accounting Auditor upon having adequately verified the appropriateness of the content of the Accounting Auditor's audit plan, status of performing duties of the accounting audit, the basis for calculating estimates of the compensation and other such details.

2. The audit contract between the Company and the Accounting Auditor does not clearly specify and cannot materially classify the amounts of compensation that are paid for audits performed under provisions of the Companies Act or provisions of the Financial Instruments and Exchange Act. Accordingly, the table entries for compensation, etc. are the totals of these respective amounts.

#### (4) Policy on determination of the dismissal or non-reappointment

Apart from the Audit & Supervisory Board dismissing the Accounting Auditor pursuant to Article 340 of the Companies Act, if the Audit & Supervisory Board recognizes that the Accounting Auditor has difficulty in the appropriate execution of its duties, the Audit & Supervisory Board shall determine a proposal concerning the dismissal or non-reappointment of the Accounting Auditor and the Board of Directors shall submit such proposal to the general meeting of shareholders based on such determination.

Note: The amounts in this Business Report are rounded down to the unit used for presentation.

## **Consolidated Balance Sheet**

(As of April 30, 2024)

(In thousands of yen)

| Description  | Amount     | Description                                   | Amount      |
|--|------------|---|-------------|
| (Assets)   |            | (Liabilities)                                 |             |
| Current assets   | 26,016,368 | Current liabilities                           | 3,127,132   |
| Cash and deposits  | 16,605,688 | Notes and accounts payable-trade              | 782,389     |
| Notes and accounts receivable-<br>trade, and contract assets | 4,834,018  | Current portion of long-term borrowings       | 606,000     |
| Merchandise and finished goods                               | 2,956,659  | Lease obligations                             | 8,878       |
| Work in process  | 22,500     | Accounts payable - other                      | 1,122,713   |
| Raw materials and supplies                                   | 1,077,383  | Income taxes payable                          | 18,103      |
| Accounts receivable - other                                  | 506,232    | Provision for bonuses                         | 122,033     |
| Income taxes refund receivable                               | 101,565    | Other   | 467,013     |
| Other  | 892,319    |   |             |
| Allowance for doubtful accounts                              | (980,000)  |   |             |
| Non-current assets   | 3,073,786  |   |             |
| Property, plant and equipment                                | 899,670    | Non-current liabilities                       | 849,290     |
| Buildings and structures                                     | 493,025    | Long-term borrowings                          | 100,000     |
| Machinery, equipment and vehicles                            | 104,068    | Lease obligations                             | 14,194      |
| Land   | 158,177    | Liabilities from application of equity method | 735,095     |
| Leased assets  | 21,154     | Total liabilities                             | 3,976,423   |
| Construction in progress                                     | 17,634     | (Net assets)                                  |             |
| Other  | 105,608    | Shareholders' equity                          | 25,047,128  |
| Intangible assets  | 690,351    | Share capital                                 | 1,813,796   |
| Other  | 690,351    | Capital surplus                               | 1,432,431   |
| Investments and other assets                                 | 1,483,765  | Retained earnings                             | 24,688,019  |
| Investment securities  | 300,000    | Treasury shares                               | (2,887,118) |
| Shares of subsidiaries and associates                        | 107,940    | Accumulated other comprehensive income        | 66,603      |
| Deferred tax assets  | 562,309    | Foreign currency translation adjustment       | 66,603      |
| Other  | 513,515    | Total net assets                              | 25,113,731  |
| Total assets   | 29,090,155 | Total liabilities and net assets              | 29,090,155  |

## **Consolidated Statement of Income**

(May 1, 2023 – April 30, 2024)

(In thousands of yen)

| Description   | Amount    |            |
|---|-----------|------------|
| Net sales   |           | 32,023,828 |
| Cost of sales   |           | 12,895,064 |
| Gross profit  |           | 19,128,764 |
| Selling, general and administrative expenses                |           | 18,712,485 |
| Operating profit  |           | 416,279    |
| Non-operating income  |           |            |
| Interest and dividend income                                | 13,644    |            |
| Foreign exchange gains                                      | 1,151,071 |            |
| Other   | 5,280     | 1,169,997  |
| Non-operating expenses                                      |           |            |
| Interest expenses   | 21,060    |            |
| Guarantee commission  | 3,685     |            |
| Loss on sale of trade receivables                           | 2,810     |            |
| Share of loss of entities accounted for using equity method | 541,868   |            |
| Other   | 5,994     | 575,418    |
| Ordinary profit   |           | 1,010,857  |
| Extraordinary losses  |           |            |
| Loss on retirement of non-current assets                    | 31,886    | 31,886     |
| Profit before income taxes                                  |           | 978,971    |
| Income taxes-current  | 780,372   |            |
| Income taxes-deferred                                       | (199,731) | 580,640    |
| Profit  |           | 398,330    |
| Profit attributable to owners of parent                     |           | 398,330    |

# Consolidated Statement of Changes in Equity (May 1, 2023 – April 30, 2024)

(In thousands of yen)

|  | Shareholders' equity |                 |                   |                 |                                  |  |
|--|----------------------|-----------------|-------------------|-----------------|----------------------------------|--|
|  | Share capital        | Capital surplus | Retained earnings | Treasury shares | Total<br>shareholders'<br>equity |  |
| Balance at May 1,<br>2023                            | 1,813,796            | 1,432,431       | 25,004,092        | (2,887,118)     | 25,363,201                       |  |
| Changes of items during the period                   |                      |                 |                   |                 |                                  |  |
| Dividends of surplus                                 | -                    | -               | (715,275)         | 1               | (715,275)                        |  |
| Profit<br>attributable to<br>owners of<br>parent     | -                    | -               | 398,330           | -               | 398,330                          |  |
| Other  | -                    | -               | 871               | 1               | 871                              |  |
| Net changes of items other than shareholders' equity | -                    | -               | -                 | -               | -                                |  |
| Total changes of items during the period             | -                    | -               | (316,073)         | _               | (316,073)                        |  |
| Balance at April 30, 2024                            | 1,813,796            | 1,432,431       | 24,688,019        | (2,887,118)     | 25,047,128                       |  |

|  | Accumulated other co                    |  |                  |
|--|---|--|------------------|
|  | Foreign currency translation adjustment | Total accumulated other comprehensive income | Total net assets |
| Balance at May 1, 2023                                     | 72,743                                  | 72,743                                       | 25,435,945       |
| Changes of items during the period                         |   |  |                  |
| Dividends of surplus                                       | -                                       | -  | (715,275)        |
| Profit attributable to owners of parent                    | -                                       | -  | 398,330          |
| Other  | -                                       | -  | 871              |
| Net changes of items<br>other than shareholders'<br>equity | (6,140)                                 | (6,140)                                      | (6,140)          |
| Total changes of items during the period                   | (6,140)                                 | (6,140)                                      | (322,213)        |
| Balance at April 30, 2024                                  | 66,603                                  | 66,603                                       | 25,113,731       |

## **Balance Sheet**

(As of April 30, 2024)

(In thousands of yen)

| Description                                    | Amount     | Description                             | Amount      |
|--|------------|---|-------------|
| (Assets)                                       |            | (Liabilities)                           |             |
| Current assets                                 | 25,384,998 | Current liabilities                     | 2,984,788   |
| Cash and deposits                              | 16,217,409 | Accounts payable-trade                  | 760,437     |
| Notes receivable-trade                         | 12,748     | Current portion of long-term borrowings | 606,000     |
| Accounts receivable-trade, and contract assets | 4,751,069  | Lease obligations                       | 7,440       |
| Merchandise and finished goods                 | 2,818,438  | Accounts payable - other                | 1,009,351   |
| Work in process                                | 22,500     | Accrued expenses                        | 34,604      |
| Raw materials and supplies                     | 1,077,383  | Income taxes payable                    | 18,033      |
| Advance payments                               | 173,331    | Advances received                       | 3,918       |
| Prepaid expenses                               | 219,810    | Deposits received                       | 48,691      |
| Accounts receivable – other                    | 506,915    | Provision for bonuses                   | 122,033     |
| Other  | 565,391    | Other                                   | 374,277     |
| Allowance for doubtful accounts                | (980,000)  |   |             |
| Non-current assets                             | 3,540,921  |   |             |
| Property, plant and equipment                  | 895,123    | Non-current liabilities                 | 114,194     |
| Buildings                                      | 493,025    | Long-term borrowings                    | 100,000     |
| Structures                                     | 0          | Lease obligations                       | 14,194      |
| Machinery and equipment                        | 101,692    | Total liabilities                       | 3,098,982   |
| Tools, furniture and fixtures                  | 105,030    | (Net assets)                            |             |
| Land   | 158,177    | Shareholders' equity                    | 25,826,937  |
| Leased assets                                  | 19,562     | Share capital                           | 1,813,796   |
| Construction in progress                       | 17,634     | Capital surplus                         | 1,432,431   |
| Intangible assets                              | 690,351    | Legal capital surplus                   | 1,313,795   |
| Patent right                                   | 60,487     | Other capital surplus                   | 118,636     |
| Software                                       | 416,443    | Retained earnings                       | 25,467,828  |
| Other  | 213,419    | Legal retained earnings                 | 61,792      |
| Investments and other assets                   | 1,955,446  | Other retained earnings                 | 25,406,036  |
| Investment securities                          | 300,000    | General reserve                         | 5,500       |
| Shares of subsidiaries and associates          | 628,031    | Retained earnings brought forward       | 25,400,536  |
| Deferred tax assets                            | 527,309    | Treasury shares                         | (2,887,118) |
| Other  | 500,106    | Total net assets                        | 25,826,937  |
| Total assets                                   | 28,925,919 | Total liabilities and net assets        | 28,925,919  |

## **Statement of Income**

(May 1, 2023 – April 30, 2024)

(In thousands of yen)

| Description  | Amount    |            |
|--|-----------|------------|
| Net sales  |           | 30,849,399 |
| Cost of sales  |           | 12,311,012 |
| Gross profit   |           | 18,538,387 |
| Selling, general and administrative expenses               |           | 17,678,226 |
| Operating profit   |           | 860,160    |
| Non-operating income                                       |           |            |
| Interest and dividend income                               | 13,317    |            |
| Outsource service income                                   | 32,040    |            |
| Foreign exchange gains                                     | 1,152,769 |            |
| Other  | 4,104     | 1,202,231  |
| Non-operating expenses                                     |           |            |
| Interest expenses  | 12,859    |            |
| Guarantee commission                                       | 3,609     |            |
| Loss on sale of trade receivables                          | 2,810     |            |
| Settlement   | 5,000     |            |
| Other  | 993       | 25,273     |
| Ordinary profit  |           | 2,037,118  |
| Extraordinary losses                                       |           |            |
| Loss on retirement of non-current assets                   | 31,886    |            |
| Loss on valuation of shares of subsidiaries and associates | 909,311   | 941,198    |
| Profit before income taxes                                 |           | 1,095,920  |
| Income taxes-current                                       | 779,336   |            |
| Income taxes-deferred                                      | 154,367   | 933,704    |
| Profit   |           | 162,215    |

# Statement of Changes in Equity (May 1, 2023 – April 30, 2024)

(In thousands of yen)

|  | Shareholders' equity          |                                   |                         |                    |                      |                    |  |                      |
|--|-------------------------------|-----------------------------------|-------------------------|--------------------|----------------------|--------------------|--|----------------------|
|  |                               | Capital surplus Retained earnings |                         |                    | d earnings           |                    |  |                      |
|  | Share Legal Other Total Legal | Legal                             | Other retained earnings |                    | Total                |                    |  |                      |
|  | capital                       | capital<br>surplus                | capital<br>surplus      | capital<br>surplus | retained<br>earnings | General<br>reserve | Retained<br>earnings<br>brought<br>forward | retained<br>earnings |
| Balance at<br>May 1, 2023  | 1,813,796                     | 1,313,795                         | 118,636                 | 1,432,431          | 61,792               | 5,500              | 25,953,596                                 | 26,020,888           |
| Changes of items during the period                               |                               |                                   |                         |                    |                      |                    |  |                      |
| Dividends of surplus   | -                             | -                                 | -                       | -                  | -                    | -                  | (715,275)                                  | (715,275)            |
| Profit   |                               | -                                 | -                       | -                  | -                    | -                  | 162,215                                    | 162,215              |
| Net changes<br>of items<br>other than<br>shareholders'<br>equity | -                             | -                                 | -                       | -                  | -                    | -                  | -  | -                    |
| Total changes<br>of items during<br>the period                   | -                             | -                                 | -                       | -                  | -                    | -                  | (553,059)                                  | (553,059)            |
| Balance at<br>April 30, 2024                                     | 1,813,796                     | 1,313,795                         | 118,636                 | 1,432,431          | 61,792               | 5,500              | 25,400,536                                 | 25,467,828           |

|  | Shareholde      | T-4-1 4 4-                 |                  |  |
|--|-----------------|----------------------------|------------------|--|
|  | Treasury shares | Total shareholders' equity | Total net assets |  |
| Balance at May 1, 2023                                     | (2,887,118)     | 26,379,997                 | 26,379,997       |  |
| Changes of items during the period                         |                 |                            |                  |  |
| Dividends of surplus                                       | -               | (715,275)                  | (715,275)        |  |
| Profit   | -               | 162,215                    | 162,215          |  |
| Net changes of items<br>other than shareholders'<br>equity | -               | -                          | -                |  |
| Total changes of items during the period                   | -               | (553,059)                  | (553,059)        |  |
| Balance at April 30, 2024                                  | (2,887,118)     | 25,826,937                 | 25,826,937       |  |

Accounting Auditor's Audit Report on the Consolidated Financial Statements (duplicated copy)

### **Independent Auditor's Report**

(English Translation)

June 14, 2024

To the Board of Directors YA-MAN LTD.

#### KPMG AZSA LLC

Tokyo Office, Japan

Kohei Shingaki Designated Engagement Partner Certified Public Accountant

Satsuki Miyahara Designated Engagement Partner Certified Public Accountant

#### Opinion

Pursuant to Article 444, Paragraph (4) of the Companies Act, we have audited the accompanying consolidated financial statements, which comprise the consolidated balance sheet, the consolidated statement of income, the consolidated statement of changes in equity, and the notes to the consolidated financial statements of YA-MAN LTD. (the "Company") for the fiscal year from May 1, 2023 to April 30, 2024.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position and results of operations of the YA-MAN Group, which consists of the Company and its consolidated subsidiaries, for the period covered by the consolidated financial statements in conformity with accounting principles generally accepted in Japan.

#### Basis for the Opinion

We conducted our audit in accordance with auditing standards generally accepted in Japan. Our responsibility under the auditing standards is stated in "Auditor's Responsibility for the Audit of the Consolidated Financial Statements." We are independent of the Company and its consolidated subsidiaries in accordance with the provisions related to professional ethics in Japan, and are fulfilling other ethical responsibilities as an auditor. We believe that we have obtained sufficient and appropriate audit evidence to provide a basis for our audit opinion.

#### Other Information

Other information refers to the Business Report and the accompanying supplementary schedules. Management is responsible for the preparation and disclosure of the other information. In addition, the Audit & Supervisory Board Members and the Audit & Supervisory Board are responsible for monitoring the execution of duties by Directors in the development and operation of the reporting process for the other information.

As the scope of our audit opinions on the consolidated financial statements does not include the other information, we shall not express our opinion on the other information.

Our responsibility in auditing the consolidated financial statements is to read through the other information and through the process thereof, examine whether there are any material differences between the other information and the consolidated financial statements or the knowledge we acquired in the course of our audit, and to pay attention to whether there are any signs of a material error in the other information, on top of the material differences.

Based on the operations we conduct, if we deem that there is a material error in the other information, we are required to report the fact.

There are no matters to report regarding other information.

Responsibilities of Management, Audit & Supervisory Board Members and the Audit & Supervisory Board for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with accounting principles generally accepted in Japan, and for designing and operating such internal control as management determines is necessary to enable the presentation and fair presentation of the consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing whether it is appropriate to prepare the consolidated financial statements in accordance with the premise of a going concern, and for disclosing matters relating to going concern when it is required to do so in accordance with accounting principles generally accepted in Japan.

Audit & Supervisory Board Members and the Audit & Supervisory Board are responsible for monitoring the execution of Directors' duties related to designing and operating the financial reporting process.

#### Auditor's Responsibility for the Audit of the Consolidated Financial Statements

Our responsibility is to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to express an opinion on the consolidated financial statements from an independent standpoint in an audit report, based on our audit. Misstatements can occur as a result of fraud or error, and are deemed material if they can be reasonably expected to, either individually or collectively, influence the decisions of users taken on the basis of the consolidated financial statements.

We make professional judgment in the audit process in accordance with auditing standards generally accepted in Japan, and perform the following while maintaining professional skepticism.

- Identify and assess the risks of material misstatement, whether due to fraud or error. Design and implement audit procedures to address the risks of material misstatement. The audit procedures shall be selected and applied as determined by the auditor. In addition, sufficient and appropriate audit evidence shall be obtained to provide a basis for the audit opinion.
- In making those risk assessments, the auditor considers internal control relevant to the entity's audit in order to design audit procedures that are appropriate in the circumstances, although the purpose of the audit of the consolidated financial statements is not to express an opinion on the effectiveness of the entity's internal control.
- Assess the appropriateness of accounting policies adopted by management and the method of their
  application, as well as the reasonableness of accounting estimates made by management and the
  adequacy of related notes.
- Determine whether it is appropriate for management to prepare the consolidated financial statements on the premise of a going concern and, based on the audit evidence obtained, determine whether there is a significant uncertainty in regard to events or conditions that may cast significant doubt on the entity's ability to continue as a going concern. If there is a significant uncertainty concerning the premise of a going concern, the auditor is required to call attention to the notes to the consolidated financial statements in the audit report, or if the notes to the consolidated financial statements pertaining to the significant uncertainty are inappropriate, issue a modified opinion on the consolidated financial statements. While the conclusions of the auditor are based on the audit evidence obtained up to the date of the audit report, depending on future events or conditions, an entity may be unable to continue as a going concern.
- Besides assessing whether the presentation of and notes to the consolidated financial statements are in
  accordance with accounting principles generally accepted in Japan, assess the presentation, structure,
  and content of the consolidated financial statements including related notes, and whether the
  consolidated financial statements fairly present the transactions and accounting events on which they
  are based.
- Obtain sufficient and appropriate audit evidence regarding the financial information of the Company and its consolidated subsidiaries in order to express an opinion on the consolidated financial statements. The auditor is responsible for instructing, supervising, and implementing the audit of the consolidated financial statements, and is solely responsible for the audit opinion.

The auditor reports to Audit & Supervisory Board Members and the Audit & Supervisory Board regarding the scope and timing of implementation of the planned audit, material audit findings including material weaknesses in internal control identified in the course of the audit, and other matters required under the auditing standards.

The auditor reports to Audit & Supervisory Board Members and the Audit & Supervisory Board regarding the observance of provisions related to professional ethics in Japan as well as matters that are reasonably

considered to have an impact on the auditor's independence and any measures that have been taken to eliminate obstacles or safeguards that have been put in place to reduce these obstacles to an acceptable level.

#### Interest

Our firm and engagement partners have no interests in the Company or its consolidated subsidiaries requiring disclosure under the provisions of the Certified Public Accountants Act of Japan.

### **Independent Auditor's Report**

(English Translation)

June 14, 2024

To the Board of Directors YA-MAN LTD.

#### KPMG AZSA LLC

Tokyo Office, Japan

Kohei Shingaki Designated Engagement Partner Certified Public Accountant

Satsuki Miyahara Designated Engagement Partner Certified Public Accountant

#### Opinion

Pursuant to Article 436, Paragraph (2), Item 1 of the Companies Act, we have audited the accompanying financial statements, which comprise the balance sheet, the statement of income, the statement of changes in equity, and the notes to the financial statements and the accompanying supplementary schedules of YA-MAN LTD. (the "Company") for the 50th fiscal year from May 1, 2023 to April 30, 2024.

In our opinion, the financial statements and the accompanying supplementary schedules referred to above present fairly, in all material respects, the financial position of the Company as of April 30, 2024, and the results of its operations for the year then ended in conformity with accounting principles generally accepted in Japan.

#### Basis for the Opinion

We conducted our audit in accordance with auditing standards generally accepted in Japan. Our responsibility under the auditing standards is stated in "Auditor's Responsibility for the Audit of the Financial Statements and the Accompanying Supplementary Schedules." We are independent of the Company in accordance with the provisions related to professional ethics in Japan, and are fulfilling other ethical responsibilities as an auditor. We believe that we have obtained sufficient and appropriate audit evidence to provide a basis for our audit opinion.

#### Other Information

Other information refers to the Business Report and the accompanying supplementary schedules. Management is responsible for the preparation and disclosure of the other information. In addition, the Audit & Supervisory Board Members and the Audit & Supervisory Board are responsible for monitoring the execution of duties by Directors in the development and operation of the reporting process for the other information.

As the scope of our audit opinions on the financial statements does not include the other information, we shall not express our opinion on the other information.

Our responsibility in auditing the financial statements is to read through the other information and through the process thereof, examine whether there are any material differences between the other information and the financial statements or the knowledge we acquired in the course of our audit, and to pay attention to whether there are any signs of a material error in the other information, on top of the material differences.

Based on the operations we conduct, if we deem that there is a material error in the other information, we are required to report the fact.

There are no matters to report regarding other information.

Responsibilities of Management, Audit & Supervisory Board Members and the Audit & Supervisory Board for the Financial Statements and the Accompanying Supplementary Schedules

Management is responsible for the preparation and fair presentation of the financial statements and the accompanying supplementary schedules in accordance with accounting principles generally accepted in Japan, and for designing and operating such internal control as management determines is necessary to enable the preparation and fair presentation of the financial statements and the accompanying supplementary schedules that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements and the accompanying supplementary schedules, management is responsible for assessing whether it is appropriate to prepare the financial statements and the accompanying supplementary schedules in accordance with the premise of a going concern, and for disclosing matters relating to going concern when it is required to do so in accordance with accounting principles generally accepted in Japan.

Audit & Supervisory Board Members and the Audit & Supervisory Board are responsible for monitoring the execution of Directors' duties related to designing and operating the financial reporting process.

Auditor's Responsibility for the Audit of the Financial Statements and the Accompanying Supplementary Schedules

Our responsibility is to obtain reasonable assurance about whether the financial statements and the accompanying supplementary schedules as a whole are free from material misstatement, whether due to fraud or error, and to express an opinion on the financial statements and the accompanying supplementary schedules from an independent standpoint in an audit report, based on our audit. Misstatements can occur as a result of fraud or error, and are deemed material if they can be reasonably expected to, either individually or collectively, influence the decisions of users taken on the basis of the financial statements and the accompanying supplementary schedules.

We make professional judgment in the audit process in accordance with auditing standards generally accepted in Japan, and perform the following while maintaining professional skepticism.

- Identify and assess the risks of material misstatement, whether due to fraud or error. Design and implement audit procedures to address the risks of material misstatement. The audit procedures shall be selected and applied as determined by the auditor. In addition, sufficient and appropriate audit evidence shall be obtained to provide a basis for the audit opinion.
- In making those risk assessments, the auditor considers internal control relevant to the entity's audit in order to design audit procedures that are appropriate in the circumstances, although the purpose of the audit of the financial statements and the accompanying supplementary schedules is not to express an opinion on the effectiveness of the entity's internal control.
- Assess the appropriateness of accounting policies adopted by management and the method of their
  application, as well as the reasonableness of accounting estimates made by management and the
  adequacy of related notes.
- Determine whether it is appropriate for management to prepare the financial statements and the accompanying supplementary schedules on the premise of a going concern and, based on the audit evidence obtained, determine whether there is a significant uncertainty in regard to events or conditions that may cast significant doubt on the entity's ability to continue as a going concern. If there is a significant uncertainty concerning the premise of a going concern, the auditor is required to call attention to the notes to the financial statements and the accompanying supplementary schedules in the audit report, or if the notes to the financial statements and the accompanying supplementary schedules pertaining to the significant uncertainty are inappropriate, issue a modified opinion on the financial statements and the accompanying supplementary schedules. While the conclusions of the auditor are based on the audit evidence obtained up to the date of the audit report, depending on future events or conditions, an entity may be unable to continue as a going concern.
- Besides assessing whether the presentation of and notes to the financial statements and the
  accompanying supplementary schedules are in accordance with accounting principles generally
  accepted in Japan, assess the presentation, structure, and content of the financial statements and the
  accompanying supplementary schedules including related notes, and whether the financial statements
  and the accompanying supplementary schedules fairly present the transactions and accounting events
  on which they are based.

The auditor reports to Audit & Supervisory Board Members and the Audit & Supervisory Board regarding the scope and timing of implementation of the planned audit, material audit findings including material weaknesses in internal control identified in the course of the audit, and other matters required under the auditing standards.

The auditor reports to Audit & Supervisory Board Members and the Audit & Supervisory Board regarding the observance of provisions related to professional ethics in Japan as well as matters that are reasonably considered to have an impact on the auditor's independence and any measures that have been taken to eliminate obstacles or safeguards that have been put in place to reduce these obstacles to an acceptable level.

#### Interest

Our firm and engagement partners have no interests in the Company requiring disclosure under the provisions of the Certified Public Accountants Act of Japan.

## **Audit Report**

(English Translation)

The Audit & Supervisory Board hereby submits its audit report on Directors' performance of duties for the 50th fiscal year from May 1, 2023 to April 30, 2024, as a collective opinion of all Audit & Supervisory Board Members. The report has been prepared by the Audit & Supervisory Board through discussions based on audit reports prepared by the respective Audit & Supervisory Board Members.

- 1. Methods and Contents of Audit by Audit & Supervisory Board Members and the Audit & Supervisory Board
  - (1) The Audit & Supervisory Board established the auditing policies and auditing plan; received reports regarding the status of execution of audit and its results from each Audit & Supervisory Board Member; received reports from Directors, the internal audit division and accounting auditors concerning the performance of their duties; and, when necessary, requested them to provide explanations.
  - (2) In accordance with the Audit & Supervisory Board Members' auditing standards specified by the Audit & Supervisory Board and, the auditing policies and auditing plan, each Audit & Supervisory Board Member ensured effective communication with Directors, employees in the internal audit division and other relevant employees; made efforts to collect necessary information and improve the auditing environment; and conducted the audit with the following methods.
    - (a) The Audit & Supervisory Board Members attended meetings of the Board of Directors and other important meetings; received reports from Directors and other relevant employees regarding the performance of their duties; requested them to provide explanations when necessary; examined important approval documents and associated information; and apart from studying management, studied the operations and financial conditions at the head office as well as other principal offices. As for the subsidiaries, the Audit & Supervisory Board Members ensured effective communication with directors, audit & supervisory board members and other personnel of subsidiaries and to exchange information therewith, and, when necessary, received reports from the subsidiaries regarding their business.
    - (b) The Audit & Supervisory Board Members regularly received reports from Directors and other employees, requested explanations from them whenever necessary, and expressed the Audit & Supervisory Board Members' opinions, for ensuring that the execution of duties by Directors described in the Business Report conforms to the related laws and regulations and the Articles of Incorporation, the details of the resolution of the Board of Directors concerning the establishment of the system stipulated in Article 100, paragraphs (1) and (3) of the Regulation for Enforcement of the Companies Act intended to secure the appropriateness of the operations of the corporate group consisting of the Company and its subsidiaries; and the creation and operation status of a system (internal control system) established in accordance with said resolution.
    - (c) The Audit & Supervisory Board monitored and verified whether the Accounting Auditors maintained their independence and properly conducted their audit, received a report from the Accounting Auditors on the status of their performance of duties, and requested explanations, as necessary. In addition, the Audit & Supervisory Board was notified by the Accounting Auditors that they had established a "system for ensuring that the performance of the duties of Financial Auditors is being carried out correctly" (the matters set forth in the items of Article 131 of the Regulation on Corporate Accounting) in accordance with the "Quality Control Standards for Audits" (Business Accounting Council), and requested explanations, as necessary.

Based on the above-described methods, the Audit & Supervisory Board examined the business report and the supplementary schedules thereto, and the non-consolidated financial statements (balance sheet, statement of income, statement of changes in equity, and notes to non-consolidated financial statements) and the supplementary schedules thereto, as well as the consolidated financial statements (consolidated balance sheet, consolidated statement of income, consolidated statement of changes in equity and notes to consolidated financial statements), for the fiscal year under review.

#### 2. Results of Audit

- (1) Results of Audit of Business Report and Other Relevant Documents
  - (a) We acknowledge that the business report and supplementary schedules fairly present the status of the Company in conformity with the applicable laws and regulations and the Articles of Incorporation of the Company.
  - (b) We acknowledge that there is no misconduct or material fact in violation of laws and regulations or the Articles of Incorporation of the Company with regard to the performance of duties by Directors.
  - (c) We acknowledge that the Board of Directors' resolutions with respect to the internal control systems are appropriate. We did not find any matter to be mentioned with respect to the contents in the business report and the performance of duties by Directors concerning the internal control systems.
- (2) Results of Audit of Non-Consolidated Financial Statements and Supplementary Schedules We acknowledge that the methods and results of audit performed by the Accounting Auditors KPMG AZSA LLC are appropriate.
- (3) Results of Audit of Consolidated Financial Statements
  We acknowledge that the methods and results of audit performed by the Accounting Auditors KPMG
  AZSA LLC are appropriate.

June 20, 2024

Audit & Supervisory Board, YA-MAN LTD.

Full-Time Audit & Supervisory Board Member Outside Audit & Supervisory Board Member Outside Audit & Supervisory Board Member

Nozomu Toriyama (Seal) Kazuaki Oshiumi (Seal) Tomoko Kawamoto (Seal)